

# JOB POSTING

Redding Distributing Co.

## Sales Professional

Redding Distributing Co. is seeking a qualified Sales Professional. We are looking for someone that is self-motivated, passionate, positive, and a team player. Organization, communication, and industry knowledge are also pertinent attributes. As always we are looking for someone that cares about our business like it is their own and wants to help Redding Distributing continue it's legacy of excellence.

- This is a full time hourly position with commission
- Primary responsibilities include, but are not limited to:
  - Customer satisfaction and relationships.
  - Selling skills.
  - Industry knowledge.
  - Distribution.
  - Adequate and accurate inventory levels.
  - Proper stock rotation on shelf and in back room.
  - Pricing management.
  - Appropriate placement & adequate quantity of point-of-sale material.
  - Proper stocking of all shelves, warm and cold.
  - Shelf schematic and reset management.
  - Display booking & building.
  - Competition for space. Outperform competitors.
  - Incentive execution.
  - Special deliveries when necessary.
  - Accurate and timely tracking and survey completion.
  - Etc.
- 1 to 2 years of industry experience is preferred
- Must be able to effectively operate a computer and iPad
- Must be able to lift up to 50 lbs. on a regular basis and ability to lift 170 lbs. on an occasional basis.

For more information on the available position please see the Sales Manager.

Return applications to: GM – Lewis Milligan

### APPLICATION DEADLINE

Ongoing

All internal applicants must fill out an **Internal Application Questionnaire**. All other applicant must fill out the **Pre Interview Packet**.